

Outliers Summary (5 Minutes): 20 Lessons Learned

Outliers: How do you think extraordinary achievements are achieved? In this book, Malcolm Gladwell has explained the subject very well with real examples from the past to the present. Get ready to learn what it takes to be successful and have real success stories through the Outliers Summary below.

#1 One Trait Isn't Enough to Succeed

Success is achieved by developing many of your good qualities together and working on them for years. Extraordinary achievements, in particular, require more than hard work. You cannot be a successful athlete just because you can run fast or just because you can jump very high. You should have mastered every detail of the sport you are doing and you should have practiced enough to make decisions without thinking.

#2 Succeeding by Working

We know that talent alone is not enough, but how long does it take to work? Common ideas and research show that an average of 10000 hours of experience is required to specialize in a job. Also, by working hard, you can surpass people who are more talented than you.

#3 What Job Should We Do?

It is not possible to spend 10000 hours of experience on any job you can think of. That's why you can only give your years if you have a job you love. First, find the area you are passionate about and start working when you are sure.

#4 The Impact of Culture on Success

Get to know the lands you were born and raised in well. Because you belong there and you have many features of it. Children growing up in your country may be more inclined to the field of numeracy or literature. You can use this advantage to your advantage. It is like in the example of hundreds of talented football players coming out of Brazil.

#5 The Impact of Luck on Success

It may not even be enough for you to be hardworking, disciplined, and talented to achieve extraordinary success. It is not easy to compete with someone who was born in much better conditions than you. You fall behind someone who comes from a wealthy family, has good genes, and is also hardworking. Apart from your effort, your family also has a great influence on your success.

#6 Early Start Wins

Those who realize their talents and passions at an early age are more successful than those who realize them at a later age. Because success comes with the accumulation of experience. The

earlier you start developing your skills, the higher your potential will be. This is how you should guide your children. Worldwide success is achieved with features developed at a young age.

#7 Don't Underestimate Differences

Because Chinese numbers are read shorter than English, Chinese students have a partial advantage over Western students in numerical subjects. They can excel at math just because of a difference in their language.

#8 Social Intelligence

The type of intelligence called IQ reveals your skills in the analytical field, but without your social intelligence, you may not get the opportunities you want in the field you are talented in. Having a weak communication aspect reduces the possibility of giving you a chance in the field you want. That's why it's important to have multiple intelligences.

#9 Culture and Genetics

Again, something you should be lucky with. Your culture and genetics reveal who you are and what you can achieve. The higher your level becomes, the more important it becomes, as it will continue in the next generations.

#10 Doesn't Happen Without Talent

With disciplined work, you can have above-average skills in any field. It doesn't matter if it's sports or art. But if you don't have a remarkable talent, you can't go beyond that just by working. Your success remains within certain limits.

#11 Opportunities

If you have the talent and the time, the opportunities for success increase. Opportunities create other opportunities, as long as you manage to show yourself. The important thing is to seize the first opportunities. The rest goes much easier.

#12 Satisfaction with Success

As you improve yourself, the work you do should add something to you in the material and spiritual sense, and in the end, it should satiate you for success. It provides this with the freedom and challenges it will give you. Otherwise, it will not be sustainable. You will experience a decline over time and years of effort will be wasted.

#13 Intelligence Is No Guarantee of Success.

Intelligence only helps you find quick solutions and learn the job fast. Intelligence alone does not bring success. Especially if you want to have outstanding achievements, you should use your

intelligence to focus on your business. You should not be content with the intelligence you have, especially you should improve your social intelligence.

#14 Prepare for Disappointment

Great achievements rarely happen. Because it is not enough to have all the good qualities. In addition to these, you must be in the right place and at the right time. Great achievements are not personal, so everyone from your family to your teachers is a part of it.

#15 Maintaining Motivation

Children who are fortunate enough to start working at a very young age to achieve extraordinary success may not receive enough support to sustain it. If you help your child stay motivated about his work, everything will go well. You can do this by rewarding him.

#16 What You Don't Think About

You cannot imagine many of the obstacles you will encounter on your journey to success. This is a matter of luck. You may even receive the news of the death of the person who will give you a good opportunity at the right time. You must be prepared for anything.

#17 Courage

When it comes to courage, believe me, millions of people are eliminated. Because to show your talent, you have to put yourself forward and risk being disgraced. Your voice may be beautiful, but if you hesitate to sing when the microphone is handed to you, that microphone will never come to you again.

#18 Changing Ideas Quickly

No big project continues as it first started. It has undergone so many changes over the years that it turns into a completely different project. Don't be afraid to change your mind. It will take its most correct form over time.

#19 Working Efficiently

Especially you should do good time management. Everyone has 24 hours, but not everyone can plan it correctly. For some, days are not enough, for others, hours do not pass. Don't waste your time because there is no repetition of time passed.

#20 Don't Forget

Outstanding achievements happen one in a million and are not essential to a happy life. Just do what you love. Let's say you are passionate about music. Let you aim to produce music, not to give concerts to millions of people. Perhaps you will become the teacher of a very great musician.

Top 10 Quotes from Outliers

1. “What is the question we always ask about the successful? We want to know what they’re like—what kind of personalities they have, or how intelligent they are, or what kind of lifestyles they have, or what special talents they might have been born with. And we assume that it is those personal qualities that explain how that individual reached the top.”
2. “Biologists often talk about the “ecology” of an organism: the tallest oak in the forest is the tallest not just because it grew from the hardiest acorn; it is the tallest also because no other trees blocked its sunlight, the soil around it was deep and rich, no rabbit chewed through its bark as a sapling, and no lumberjack cut it down before it matured.”
3. “All the outliers we’ve looked at so far were the beneficiaries of some kind of unusual opportunity. Lucky breaks don’t seem like the exception with software billionaires and rock bands and star athletes. They seem like the rule.”
4. “If you were more than a few years out of college in 1975, then you belonged to the old paradigm. You had just bought a house. You’re married. A baby is on the way. You’re in no position to give up a good job and pension for some pie-in-the-sky \$397 computer kit.”
5. “The middle-class parents talked things through with their children, reasoning with them. They didn’t just issue commands. They expected their children to talk back to them, to negotiate, to question adults in positions of authority.”
6. “The most important consequence of the miracle of the garment industry, though, was what happened to the children growing up in those homes where meaningful work was practiced.”
7. “No one rises to the top of the New York legal profession unless he or she is smart and ambitious and hardworking, and clearly the four men who founded the Black Rock firm fit that description.”
8. “When one family fights with another, it’s a feud. When lots of families fight with one another in identical little towns up and down the same mountain range, it’s a pattern.”
9. “The most striking fact about a rice paddy—which can never quite be grasped until you actually stand in the middle of one—is its size. It’s tiny. The typical rice paddy is about as big as a hotel room. A typical Asian rice farm might be composed of two or three paddies.”
10. “Historically, Western agriculture is “mechanically” oriented. In the West, if a farmer wanted to become more efficient or increase his yield, he introduced more and more sophisticated equipment, which allowed him to replace human labor with mechanical labor: a threshing machine, a hay baler, a combine harvester, a tractor”